

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Central Community College # 0001

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	3	165
Total Number Passed	1 33%	77 47%
Total Number Failed	2 67%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	20.0	20.0	28
2. Real Property Ownership / Interest	8.0	8.0	13
3. Finance	10.0	9.0	14
4. Real Property	10.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	7.0	5.0	8
7. Real Estate Calculations	11.0	9.0	13
National Total	75.3	70.1	100
State Total	36.3	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Jmsk Corp # 0002

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	2	165
Total Number Passed	1 50%	77 47%
Total Number Failed	1 50%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	20.0	20.0	28
2. Real Property Ownership / Interest	7.0	8.0	13
3. Finance	8.0	9.0	14
4. Real Property	10.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	6.0	7.0	10
6. Property Management	6.0	5.0	8
7. Real Estate Calculations	8.0	9.0	13
National Total	66.5	70.1	100
State Total	38.5	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Larabee School Of Real Estate & Insurance # 0007

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	17	165
Total Number Passed	8 47%	77 47%
Total Number Failed	9 53%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	20.0	20.0	28
2. Real Property Ownership / Interest	7.0	8.0	13
3. Finance	8.0	9.0	14
4. Real Property	9.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	5.0	5.0	8
7. Real Estate Calculations	8.0	9.0	13
National Total	68.8	70.1	100
State Total	39.9	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Metropolitan Community College # 0009

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	9	165
Total Number Passed	4 44%	77 47%
Total Number Failed	5 56%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	21.0	20.0	28
2. Real Property Ownership / Interest	8.0	8.0	13
3. Finance	8.0	9.0	14
4. Real Property	9.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	8.0	7.0	10
6. Property Management	6.0	5.0	8
7. Real Estate Calculations	9.0	9.0	13
National Total	72.1	70.1	100
State Total	36.3	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Randall School Of Real Estate # 0017

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	55	165
Total Number Passed	21 38%	77 47%
Total Number Failed	34 62%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	20.0	20.0	28
2. Real Property Ownership / Interest	7.0	8.0	13
3. Finance	8.0	9.0	14
4. Real Property	8.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	5.0	5.0	8
7. Real Estate Calculations	8.0	9.0	13
National Total	67.1	70.1	100
State Total	39.3	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Univeristy Of Nebraska - Omaha # 0025

Salesperson Examination

National and State Examination

	<u>School First Time</u>	<u>Nebraska First Time</u>
Total Number Tested	4	165
Total Number Passed	4 100%	77 47%
Total Number Failed	0 0%	88 53%

First Time Examinees

	<u>School Mean</u>	<u>Nebraska Mean</u>	<u>Number of Items</u>
1. Agency Relationships and Contracts	25.0	20.0	28
2. Real Property Ownership / Interest	10.0	8.0	13
3. Finance	11.0	9.0	14
4. Real Property	11.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	9.0	7.0	10
6. Property Management	7.0	5.0	8
7. Real Estate Calculations	12.0	9.0	13
National Total	87.0	70.1	100
State Total	41.8	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Nebraska Academy Of Real Estate # 0030

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	3	165
Total Number Passed	1 33%	77 47%
Total Number Failed	2 67%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	23.0	20.0	28
2. Real Property Ownership / Interest	8.0	8.0	13
3. Finance	9.0	9.0	14
4. Real Property	10.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	7.0	5.0	8
7. Real Estate Calculations	10.0	9.0	13
National Total	76.7	70.1	100
State Total	39.0	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Results Coaching # 0031

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	9	165
Total Number Passed	4 44%	77 47%
Total Number Failed	5 56%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	18.0	20.0	28
2. Real Property Ownership / Interest	7.0	8.0	13
3. Finance	7.0	9.0	14
4. Real Property	8.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	5.0	5.0	8
7. Real Estate Calculations	8.0	9.0	13
National Total	64.0	70.1	100
State Total	37.2	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Van Education Center # 0032

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	35	165
Total Number Passed	17 49%	77 47%
Total Number Failed	18 51%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	20.0	20.0	28
2. Real Property Ownership / Interest	7.0	8.0	13
3. Finance	8.0	9.0	14
4. Real Property	9.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	5.0	5.0	8
7. Real Estate Calculations	9.0	9.0	13
National Total	69.0	70.1	100
State Total	37.8	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Van Ed/Larabee School Of Real Estate # 0033

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	10	165
Total Number Passed	4 40%	77 47%
Total Number Failed	6 60%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	22.0	20.0	28
2. Real Property Ownership / Interest	9.0	8.0	13
3. Finance	11.0	9.0	14
4. Real Property	11.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	6.0	5.0	8
7. Real Estate Calculations	11.0	9.0	13
National Total	80.5	70.1	100
State Total	37.5	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Multiple Schools # 4444

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	17	165
Total Number Passed	11 65%	77 47%
Total Number Failed	6 35%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	21.0	20.0	28
2. Real Property Ownership / Interest	8.0	8.0	13
3. Finance	9.0	9.0	14
4. Real Property	9.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	7.0	7.0	10
6. Property Management	6.0	5.0	8
7. Real Estate Calculations	10.0	9.0	13
National Total	72.5	70.1	100
State Total	39.8	38.8	50

Nebraska Real Estate - School Summary - Salesperson

7/1/2018 through 9/30/2018

Out-Of-State Schools # 5555

Salesperson Examination

National and State Examination

	School First Time	Nebraska First Time
Total Number Tested	1	165
Total Number Passed	1 100%	77 47%
Total Number Failed	0 0%	88 53%

First Time Examinees

	School Mean	Nebraska Mean	Number of Items
1. Agency Relationships and Contracts	26.0	20.0	28
2. Real Property Ownership / Interest	11.0	8.0	13
3. Finance	10.0	9.0	14
4. Real Property	12.0	9.0	14
5. Marketing Regulations (Purchase and Rental)	10.0	7.0	10
6. Property Management	7.0	5.0	8
7. Real Estate Calculations	13.0	9.0	13
National Total	89.0	70.1	100
State Total	46.0	38.8	50